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Chien Shing Harbour Service Co., Ltd.

Earnings Presentation

12. 27. 2022.



Forward-Looking Statement

Please be advised, as Chien Shing does not release financial forecast, any forward-looking statement estimates in this presentation is subject to uncertainties in the future caused by whichever consequence uncontrollable, for example shifting in market demand, price fluctuation, rate variation and international economic changed and so forth.

Highlights

- A. CS at a Glance
- B. Business Operation Results
- C. Future Strategy & Vision



A. CS at a Glance

Domestic Uniqueness |
Investment Infrastructure |
Services Expansion |
Services Advantages |

Domestic Uniqueness



Investment Infrastructure



CT SPL



- Capital NTD \$300 million
- Chien Shing holds 64.60 % of shares
- Value-added warehousing services

Ancora



- Capital NTD \$900 million
- Chien Shing holds 82.93 % of shares
- Automotive coal stevedoring and intelligent indoor coal warehouse services

Chien Tung



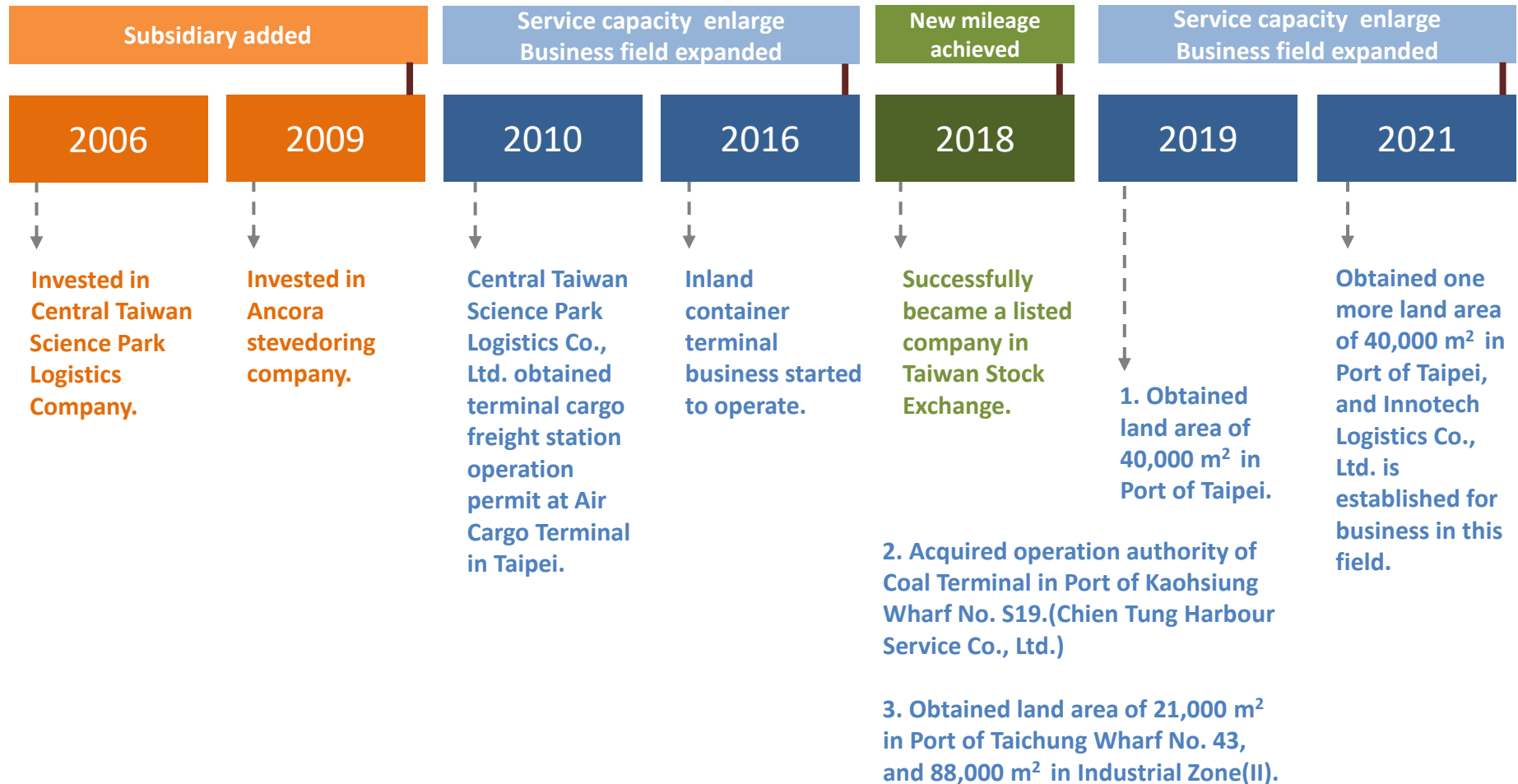
- Capital NTD \$500 million
- Chien Shing holds 41.56 % of shares
- Ancora holds 2.07 % of shares
- Automotive stevedoring and intelligent indoor coal warehousing services

Innotech



- Capital NTD \$50 million
- Chien Shing holds 52 % of shares
- CT SPL holds 12 % of shares
- 1st intelligence warehousing and distribution provider in Port of Taipei, aiming to become the very 1st benchmark of the industry

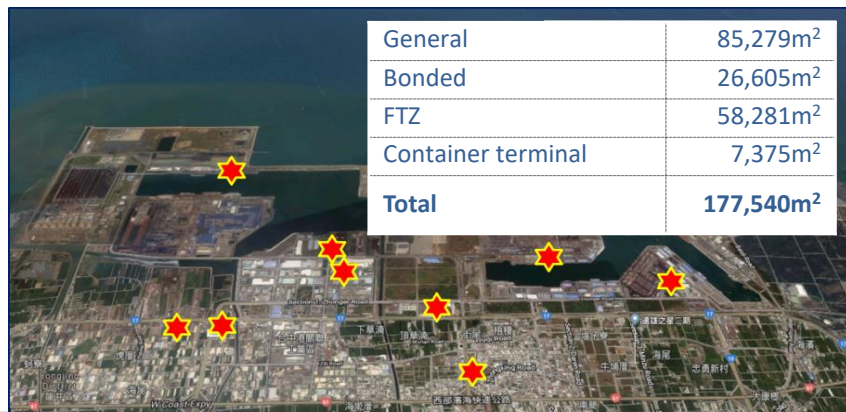
Service Expansion





Services Advantages

Diversified and richness warehouse capacity



The only refined warehouse provider in the Central Taiwan Science Park

- **The only permitted warehouse** land operator in the CTSP.
- Total warehouse area of CTSP is **59,504m²**.



The only automotive + environmental first stevedoring provider in Port of Taichung



- The **only confined coal warehouse management** in Port of Taichung.
- **Advanced** machinery applied:
 - ✓ **32.66 time faster** than labor work.
 - ✓ **6.84 time faster** than traditional machine work.

The only inland container terminal in Port of Taichung

- **Excellent location**, it is in the central of Taiwan and close to port .
- Use **the latest machinery**, highly efficiency and availability, lower operation costs, standing out in service excellency.
- **5 business divisions are consolidated**, creates service uniqueness.



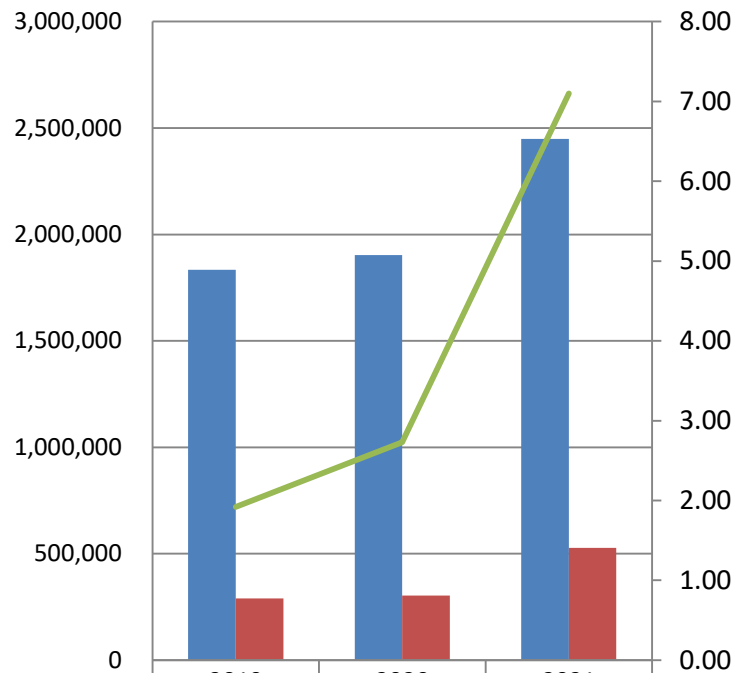
Diversified Customer Base



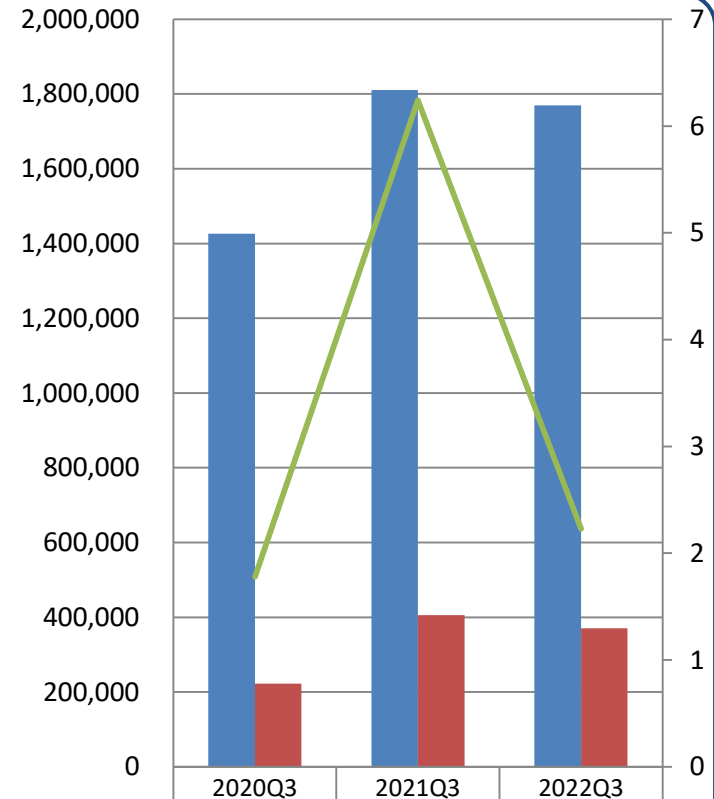
B. Business Operation Results

Corporation Operation Results |
Revenues of Business Divisions |

Corporation Operation Result



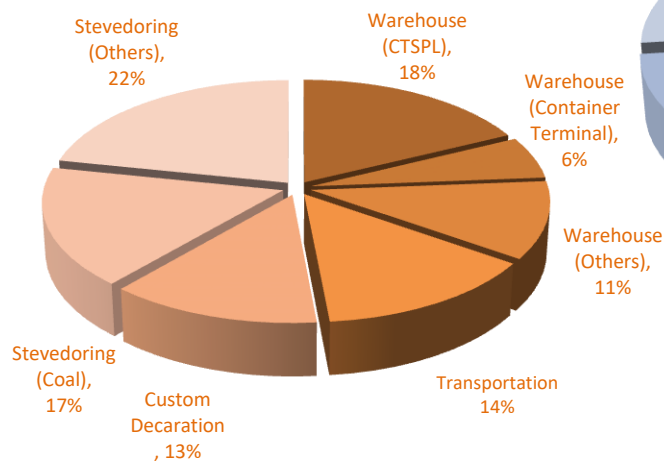
Operating revenue	1,834,310	1,903,290	2,448,575
Operating income	290,269	302,910	526,968
EPS	1.92	2.73	7.10



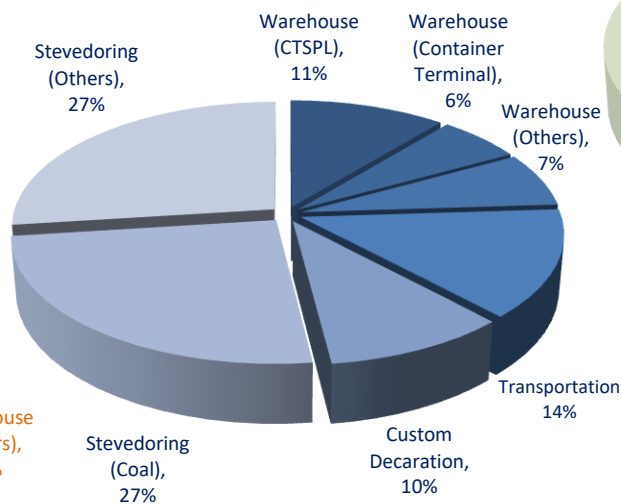
Operating revenue	1,425,798	1,810,842	1,769,773
Operating income	222,144	405,751	370,488
EPS	1.78	6.24	2.23

Revenues of Business Divisions-I

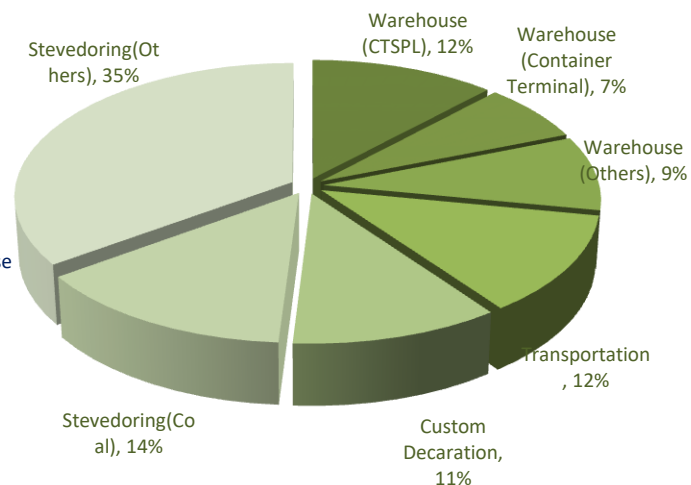
2020



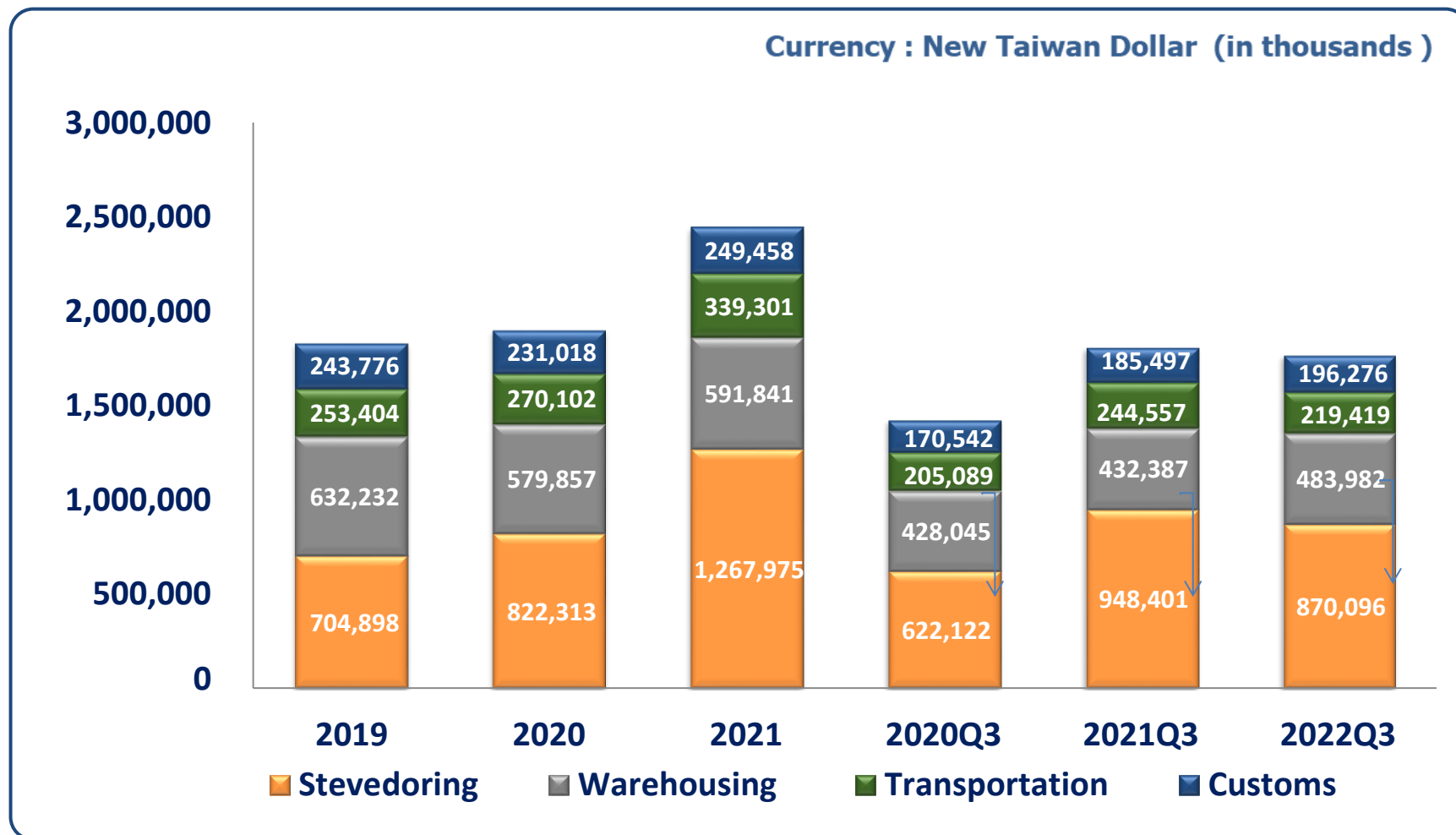
2021



2022Q3



Revenues of Business Divisions-II



C. Strategy Outlook

Market Opportunity |
Future Growing |

Market Opportunity

Captured the opportunity of environmental protection.

- Ancora is the only company consistence in operating closed coal loading and unloading automotive machinery in Port of Taichung.
- Acquired exclusive operation right authority of coal terminal in Port of Kaohsiung Intercontinental Container Terminal (ICT) Project Phase 2. Chien Tung Harbour Service Co., Ltd was founded and will be ready to operate in Q3, 2022 for this operation .
- Fulfill management guideline of environmental protection based on Taiwan International Ports Corporation Ltd., utilized highly efficient stevedoring machinery to make a difference in stevedoring industry.

Container Terminal is benefited from limited location resource in Port of Taichung.

- Volume of import & export goods have increased largely.
- Excellent geographic location for North & South transportation.
- The latest machinery used to increase productivity.
- Less queue for container truck to complete containers delivery.
- Obtained custom self-management in Container Terminal, this will benefit in cost deduction for our clients, and to increase containers consolidation business opportunity.

Opportunity of offshore wind power leads logistic industry jumping ahead of trend.

- Considerable great service demands in customs declaration, stevedoring, transportation and warehouse for heavy duty mechanical and spare part of wind farm machinery sea freight and transportation businesses.
- Chien Shing is the best partner to provide comprehensive harbor services in Port of Taichung compare to others.
- Has successively contracted stevedoring service for basic engineering and warehousing for machinery logistics of wind farm project in Port of Taichung. Attempting to acquire other business sector in 2021.

Success of business operation in Port of Taichung is copied in other ports.

- Port of Taipei is positioned as the largest international port by government while inner space in Port of Keelung has becoming decreased.
- Obtained leased land of 80,000m² in Port of Taipei for the purpose of business expansion.
- The Coal Terminal in Port of Kaohsiung Wharf No. S19.(Chien Tung Harbour Service Co., Ltd.) provides automotive stevedoring and intelligent indoor coal warehousing services

Future Prospect-Blooming

Continually contribution generated by relevant investments.

Ancora

First stage of construction development in Port of Taichung Wharf No. 43 in Industrial Zone(II) has accomplished and started to operate in 1st of July 2022. This will benefit in competition, brings operation profit enormously and to maximize investment efficiency.

Construction of **Chien Tung Harbour Service Co., Ltd.**

site has started at Warf S19 in Port of Kaohsiung, and will be estimated to operate in 3nd quarter of year 2023.



Innotech Logistics Co.,

Ltd in Port of Taipei logistics area will be projected to operate in 4nd quarter of year 2024.

These above three businesses mentioned in ports of Taichung, Kaohsiung, and Taipei will be seen to have great expansion as revenue and profit are forecasting to rise year by year.



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